

# Jason Klein

811 Fifth Avenue New York, New York 10022  
[917] 000-0000 Klein444@clubeye.com

---

## TALENT AGENT

---

Practiced in the broad spectrum of the modeling arena including showroom, runway, catalogue and advertising, providing professional representation in the promotion, marketing and management of aspiring and top tier models, integrated with intuitive – visionary talent in scouting, assessing, developing and taking models to the next level.

Provide unparalleled client service; ensure models meet client specifications. Deepen client relationships through establishing trust, rapport and loyalty.

Articulate, persuasive negotiator. Confident in contract negotiations, with an ability to navigate favorable rates and terms and secure commitment.

Strong analytical – critical thinking skills, with a facility to anticipate unpredictable events and deliver precise and swift decision making capability to prevent an impediment in functionality.

An enthusiastic team player. Accomplish critical core team relations through collaboration—open communication. Interface on multiple levels concurrently.

### CORE STRENGTHS

- ▶ *Communications & Liaison Affairs*
- ▶ *Relationship Management*
- ▶ *Brand Imaging*
- ▶ *Portfolio Management & Analysis*
- ▶ *Sourcing*
- ▶ *New Business Development*
- ▶ *Client Driven*
- ▶ *Refined Negotiation Skills*
- ▶ *Quality Assurance Control*
- ▶ *Fueled By A Passion To Excel*

---

## PROFESSIONAL EXPERIENCE & SELECTED ACCOMPLISHMENTS

WILHELMINA MODELS, New York, New York

10/09 – Present

### **Agent – Runway**

- Act as liaison between models and clients to facilitate bookings for three divisions.
- Negotiate competitive rates consistent with or above industry standards.
- Successfully re-establish connections with inactive clients through effective cold-calling techniques.
- Scout, develop and manage models, with special attention to detail, aesthetics and business savvy.
- Manage a high volume of accounts ranging from showroom bookings to advertising campaigns.

- Career is marked by fast-track movement through the ranks—from intern to Agent in less than one and a half years.
- Recognized as a major contributor to the success of Wilhelmina Models multiple divisions.
- Exceed expectations in expanding client base, resulting in increasing revenue streams.
- Praised by clients for providing outstanding service.
- Credited for ability to prospect potential clients – models, establish a connection and achieve successful conclusions.
- Formulated and implemented multiple databases that streamlined the booking process, increasing efficiency and effectiveness in managing job submissions.

FUSION MODEL MANAGEMENT, New York, New York

07/09 – 10/09

### **Assistant – Men and Women's Fashion Boards**

- Maintained a productive work environment. Executed administrative and creative directives ranging from comp card production to taking models' digital photographs.
- Updated client/talent databases; assisted agents with scheduling/organizing of options, jobs, events, castings.
- Conducted agency open calls and attended nationwide modeling conventions / searches to scout models.

ADVENT INSUSTRIAL, New York, New York

08/07 – 09/08

### **Account Manager**

- Coordinated financial metrics to appropriately monitor clients' budgets. Controlled a financial records database. Maintained high level of accountability. Reported directly to CFO.
- Managed the accounts payable function. Executed administrative operations. Oversaw the records system.

DAVIS POLK & WARDWELL, New York, New York

05/07 – 08/07

### **Corporate Legal Assistant**

- Identified judicial decision, proper laws and relevant data. Performed research for associates and partners.
- Analyzed written reports, online databases and SEC filings for internal use and creating data rooms.

## EDUCATION

ALBANY LAW SCHOOL, Albany, New York

MS in Legal Studies, GPA: 3.8 Graduated *Magna cum Laude* – May 2009

MANHATTAN COLLEGE, Riverdale, New York

BS in Marketing, GPA: 3.5 – May 2007

**Skills:** MS Word, Excel, PowerPoint, Outlook, QuickBooks, Adobe Photoshop CS3, MacOS OSX, Windows 7, CDS